

		2004	2005	2006	2007	2008	Change in % 2008–2007
Revenue	th. euros	1,088,133	1,178,269	1,220,138	1,383,453	1,431,462	3.5
– IT system house & managed services	th. euros	729,981	811,042	816,998	885,772	927,530	4.7
– IT e-Commerce	th. euros	358,152	367,227	403,140	497,681	503,932	1.3
EBITDA	th. euros	48,965 ⁴	53,121	60,186	71,754	74,139	3.3
– IT system house & managed services	th. euros	25,576	27,510	33,681	42,808	47,846	11.8
– IT e-Commerce	th. euros	23,389	25,611	26,505	28,946	26,293	–9.2
EBIT	th. euros	37,747 ⁴	41,195	45,730	58,253	60,229	3.4
– IT system house & managed services	th. euros	17,812	18,607	22,597	33,065	38,444	16.3
– IT e-Commerce	th. euros	19,935	22,588	23,133	25,188	21,785	–13.5
EBIT margin	%	3.5	3.5	3.7	4.2	4.2	–0.1
– IT system house & managed services	%	2.4	2.3	2.8	3.7	4.1	11.0
– IT e-Commerce	%	5.6	6.2	5.7	5.1	4.3	–14.6
EBT	th. euros	37,564 ⁴	41,172	45,859	59,006	61,533	4.3
EBT margin	%	3.5	3.5	3.8	4.3	4.3	0.8
Earnings after taxes	th. euros	25,274 ⁴	29,286	29,608 ³	40,959	45,428	10.9
Return on sales	%	2.3 ⁴	2.5	2.4 ³	3.0	3.2	7.2
Earnings per share	euros	1.20 ⁴	1.38	1.39 ³	1.93	2.14	11.1
Balance sheet total	th. euros	385,862	413,946	420,758 ³	451,423	496,068	9.9
Working capital	th. euros	82,768 ³	101,009 ³	121,427 ³	134,881 ³	142,490	5.6
Cash and cash equivalents	th. euros	61,497	48,178	36,710	52,300	77,300	47.8
Equity	th. euros	217,161	237,447	249,214 ³	276,465	311,449	12.7
Equity ratio	%	56.3	57.4	59.2 ³	61.2	62.8	2.6
Return on equity	%	13.6 ⁴	13.8	12.9 ³	16.9	16.9	0.0
Total return on capital employed	%	8.0 ⁴	8.3	8.0 ³	10.3	10.7	3.9
Cash flow from operating activities	th. euros	46,222 ³	28,123 ³	26,866	41,993	49,941	18.9
Cash flow per share	euros	2.20 ³	1.33 ³	1.27	1.98	2.36	19.2
Dividend per share	euro	0.40	0.50	0.50	0.60	0.60 ¹	0.0
Dividend payment ratio	%	33.6 ⁴	36.3	35.9 ³	31.1	27.8 ¹	–10.9
Market capitalisation as of 31.12.	th. euros	348,740	347,680	408,100	581,304	289,592	–50.2
Sales per employee	th. euros	363.2	349.5	338.5	363.6	360.5	–0.9
Number of employees as of 31.12. ²		3,232	3,908	3,888	4,250	4,405	3.6
– IT system house & managed services		2,644	3,239	3,077	3,303	3,450	4.5
– IT e-Commerce		588	669	811	947	955	0.8

¹ proposal to the Annual General Meeting

² Full-time employees, trainees, and employees on parental leave or employees doing military or civilian service

³ adjusted figure

⁴ without special item

		1st quarter 01.01.– 31.03.2008	2nd quarter 01.04.– 30.06.2008	3rd quarter 01.07.– 30.09.2008	4th quarter 01.10.– 31.12.2008
Revenue	th. euros	336,856	344,465	345,376	404,765
EBITDA	th. euros	14,975	14,044	20,713	24,407
EBIT	th. euros	11,618	10,964	17,435	20,212
EBIT margin	%	3.4	3.2	5.0	5.0
EBT	th. euros	12,010	11,510	17,848	20,165
EBT margin	%	3.6	3.3	5.2	5.0
Earnings after taxes	th. euros	8,730	8,438	13,283	14,977